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*Aidin Safavi*

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Outsourcing has seen a lot of press recently. Some look to outsourcing as the savior of their company; others see outsourcing as an evil job-killing tactic of management. Before you start to evaluate if an outsourcing strategy is right for your company, you need to understand what it is and what it is not.

Hiring a temporary employee while your secretary is on maternity leave is not outsourcing. In addition, the functions that are performed by the third party can be performed on-site or off-site.

The most common model of outsourcing that is in the news today refers to jobs that are being sent over seas to countries like India or China. This is more commonly called offshoring. Examples include telephone call centers, tech-support and computer programming. More common examples that are not going overseas are janitorial services, after hours answering services and security services.

This book will help you understand the ad-vantages that outsourcing can bring to a company.

But more than that, the book also provides a guideline that can help an organization decide whether outsourcing is a viable option for them or not. It is important to understand that not all business processes or tasks can be effectively outsourced. Knowing how to choose what can be outsourced safely can enable your company to reap the benefits from outsourcing. The book also discusses the Service Level Agreement which is a critical component of any outsourcing agreement.

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