



Everything's An Offer: How to do more with less

Robert Poynton

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Everything's an Offer' tells the story of one business person's adventure in the world of improvisational theatre. It explains how the practises improv is based on can help you make more with what you have, using less effort, less energy and less resources (whilst creating less difficulty and stress). It illustrates, with myriad examples and stories, how anybody leading a busy and complicated life can put these ideas into action and why doing so will help them lead a more satisfying, creative and sustainable life. It extends the applications of improv far beyond team building and offers a new language for thinking about how we go about business - a language that has been used by Fortune 500 companies such as Nike, Intel and FedEx to help them communicate better, build stronger relationships (internally or with customers), propel people into action and get to new ideas and solutions.

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