



# **Tapping Into Profits: How To Create Happier Customers Who Buy More... From YOU! (Expert Interview Series) (Volume 6)**

*Brad Reed*

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**Entrepreneurs, Solopreneurs, and Small Business Owners This Book Is For You! How To Create Happier Customers Who Buy More... From YOU!** Happy customers are the lifeblood of a thriving business. The secrets revealed in these interviews will skyrocket your customer loyalty and profits when you implement them in your business. Don't miss the insights that are revealed here! In this book you will discover the surprising and little known secrets for creating a great customer experience, with less effort on your part, by connecting with your clients and customers in a whole new way. The information which Sharón Lyn Wyeth and Rhys Thomas share in their interviews is totally unexpected and extremely powerful when used ethically. Each expert shares the insights from their own experience and discoveries in working with their students and clients. Implementing these tips and strategies will lead to greater profits in your business starting today. Interview Topics: + Connecting With Your Customers & Increasing Sales By Using Information Hidden In Their Name - An Introduction To Neimology® Science - **Sharón Wyeth** + Make More Money And Have Happier Customers Using The Rhys Method Profiles - **Rhys Thomas** Sharón Lynn Wyeth is the creator of Neimology® Science, and in this interview she shares a powerful new way to connect with your customers like never before. Unknown to most people, there is information hidden in a person's name that can enable you to quickly and easily connect with them at a much deeper level. Connecting in this way will make them very comfortable doing business with you because they will feel you understand them at a much deeper level. Customers who feel seen, heard, and understood will be happier to buy more from you. The revolutionary information that Sharón shares in this interview can bring more profits to your bottom line and should not be ignored. If you want your business success to soar then implement what Sharón shares in your business. As the creator of the Rhys method profiles, Rhys Thomas is an expert in understanding people and what drives them. The Rhys method profiles can be used to understand the core desires and personalities of your customers, co-workers, and employees. This information is especially valuable for entrepreneurs who create long-term relationships with our customers. When you understand what drives a person, what their needs are, and truly understand them at that level, you're able to build a long-lasting and lucrative relationship. A side benefit of understanding the Rhys method profiles is a better understanding of yourself. As a result, you can more easily see how to operate in your brilliance instead of your defense. It is operating from our brilliance which connects us to our customers and causes our businesses to thrive. Unfortunately, when we operate from our defense, we tend to drive customers away and damage our business. Start making more money with happier customers today by implementing what you learn in this insight filled interview with Rhys Thomas.

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